

FOR COMPANIES NEEDING A HIGHER-PERFORMING SALES TEAM



Ali Mirza

SPEAKER, AUTHOR, ENTREPRENEUR,
SALES + GROWTH EXPERT

If you believe sales is a just numbers game, you're relying on luck rather than the skills needed to maximize your team's performance. Improve your skills and you multiply your sales - it's that simple.

Having personally closed more than \$150 million in sales, Ali Mirza shows sales teams how to implement systematic processes that create sales breakthroughs. His clients not only consistently reach new revenue records, they often land on the Inc. 500, Inc. 5000 and Forbes Best lists.

At just 19, Ali started selling life insurance door-to-door to farmers in rural Canada and quickly became the company's top-selling agent. He then moved to another insurance firm, achieved the same feat again and was put in charge of a 50-person team. This led Ali to create Rose Garden Consulting, where he now helps companies develop, build, and scale their sales processes and teams.

Ali is also the co-founder of WMC, a beta-stage SaaS platform; mentor at Propellant Labs; host for the For the Close Podcast; and an adjunct professor at General Assembly. His first book, *Predictable Closing*, with co-author Aaron Ross is due out in late summer of 2019.

ALI HAS BEEN FEATURED IN:

Inc. Forbes Entrepreneur

BUSINESS
INSIDER

THE
HUFFINGTON
POST

SPEAKING TOPICS


- 1) How do you create a culture where your sales team thrives?
- 2) What does it take to turn soft salespeople into star performers?
- 3) How do you transform tired sales tactics into sound strategies that push your business to the next level?


Ali shares these secrets and much more in every presentation, and any talk can be customized to your exact needs.

- HOW TO ATTRACT TOP TALENT AND TURN IT INTO HIGH-PERFORMING SALES TEAMS
- HOW TO SYSTEMIZE SALES SO YOU CONVERT MORE LEADS AND MULTIPLY REVENUE
- HOW TO USE YOUR SALES TEAM TO SCALE YOUR BUSINESS AND DRIVE RAPID GROWTH

For The Close

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